

AES, LC Course Offerings

Summer 2016

Course Title	Course Number	Credits	Type	Total Price--Includes State Fee and \$/H
Advanced Commercial Auto Ins 2016	70202	4hr.	PC	\$44.00
Advanced Commercial Property Ins 2016	70201	4hr.	PC	\$44.00
Advanced Personal Lines	70340	2hr.	PC	\$24.00
Annuity Suitability	70203	4hr.	Annuities	\$44.00
Commercial Inland Marine 2016	70339	7hr.	P	\$74.00
Core Commercial Lines	70341	5hr.	PC	\$54.00
Core Concepts Life/Health	67648	21hr.	LH	\$129.00
Core Personal Lines-Auto	70338	3hr.	PC	\$34.00
Ethics and Regs for the MI PC Producer	67239	3hr.	Ethics	\$30.00
Ethics and Regs for the MI Producer	68945	3hr.	Ethics	\$30.00
Facts & Requirements for Selling LTC	67203	8hr.	H	\$42.00
Flood Insurance	67639	3hr.	PC	\$30.00
HIPAA Standards	65800	3hr.	H	\$39.00
Life and Health Insurance	65799	18hr.	LH	\$129.00
Life/Health Ethics Bundle	67648/68945	24hr.	21 LH + 3 E	\$159.00
Long Term Care Insurance Overview	69656	4hr.	LTC-Partnership	\$49.00
Michigan Auto Essentials	65804	3hr.	PC	\$69.00
Michigan Property/Casualty Ethics Package	65801/67639/67239	24hr.	18PC3PC3E	\$159.00
Michigan Surplus Lines	67725	2hr.	PC	\$30.00
Principles of Life & Health 2nd	65803	12hr.	LH	\$109.00
Principles of Property & Casualty, Special	65802	10hr.	PC	\$109.00
Principles of Property/Casualty	65801	18hr.	PC	\$119.00
What Every Ins Agt Should Know About ID Theft	66928	3hr.	C	\$33.00